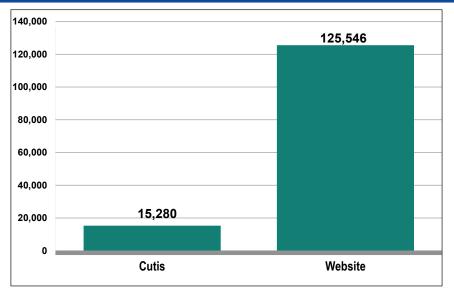


# CONSOLIDATED MEDIA REPORT

B2B Media 6 months ended July 31, 2024

## TOTAL AVERAGE GROSS CONTACTS



#### **EXECUTIVE SUMMARY** Channels **Contacts** Period Cutis 6 months ended July 31, 2024 **Total Qualified Circulation** 15,280 Website Activity 6 months ended July 31, 2024 Page Impressions 193,913 Visits 142,725 Unique Browsers 125,546

Website Activity = Avg Monthly

Gross data are contained in this Consolidated Media Report. There was no attempt made to eliminate any duplication that may exist.







140,826



6 months ended July 31, 2024 Subject to Audit

### Field Served:

CUTIS serves the field of dermatology and other related medical specialties as reported in the Business Analysis.



| TOTAL AVERAGE QUALIFIED NONPAID CIRCULATION | 15,280 |
|---|--------|
| AVERAGE QUALIFIED NONPAID CIRCULATION       |        |
| Qualified Nonpaid Individual - Print        | 15,280 |
| Total Average Qualified Nonpaid Circulation | 15,280 |
|   |        |

| AVERAGE NONQUALIFIED CIRCULATION                           |     |  |
|--|-----|--|
| Nonqualified Allocated for Shows & Conventions - Print     | 42  |  |
| Nonqualified Miscellaneous, Including Staff Copies - Print | 851 |  |
| Total Average Nonqualified Circulation                     |     |  |

| CIRCULATION BY ISSUES |                 |  |  |  |  |
|-----------------------|-----------------|--|--|--|--|
| Qualified             |                 |  |  |  |  |
| Issue                 | Nonpaid - Print |  |  |  |  |
| Feb                   | 15,368          |  |  |  |  |
| Mar                   | 15,321          |  |  |  |  |
| Apr                   | 15,318          |  |  |  |  |
| May                   | 15,301          |  |  |  |  |
| Jun                   | 15,239          |  |  |  |  |
| Jul                   | 15,131          |  |  |  |  |

| BUSINESS ANALYSIS |     |  |        |              |                               |   |                         |                                  |                                |                   |                            |                        |                            |
|-------------------|-----|--|--------|--------------|-------------------------------|---|-------------------------|----------------------------------|--------------------------------|-------------------|----------------------------|------------------------|----------------------------|
|                   |     |  |        |              |                               | Major Professional Activity for United States & Professions Including APO & FPO |                         |                                  |                                |                   |                            |                        |                            |
|                   |     |  |        | Patient Care |                               |   |                         |                                  |                                |                   |                            |                        |                            |
|                   |     |  |        |              |                               |   | Hospital Based Practice |                                  |                                |                   | Total                      |                        |                            |
|                   |     | Classification by Business & Industry          | Total  | %            | Qualified<br>Nonpaid<br>Print | Office -<br>Based<br>Practice   | Residents               | Full - Time<br>Hospital<br>Staff | Total<br>(Hospital -<br>Based) | Semi -<br>Retired | Total<br>(Patient<br>Care) | (Other<br>Professional | Osteopaths<br>Patient Care |
| 1.                | D   | Dermatology                                    | 12,544 | 82.9         | 12,544                        | 9,675   | 1,440                   | 625                              | 2,065                          |                   | 11,740                     | 125                    | 679                        |
| 2.                | DMP | Dermatopathology                               | 568    | 3.8          | 568                           | 444   | 57                      | 31                               | 88                             |                   | 532                        | 32                     | 4                          |
| 3.                | DS  | Dermatologic Surgery                           | 126    | 0.8          | 126                           | 120   |                         | 6                                | 6                              |                   | 126                        |                        |                            |
| 4.                | PDD | Pediatric Dermatology                          | 50     | 0.3          | 50                            | 20  | 23                      | 7                                | 30                             |                   | 50                         |                        |                            |
| 5.                | PRD | Procedural Dermatology                         | 612    | 4.0          | 612                           | 518   | 75                      | 10                               | 85                             |                   | 603                        | 9                      |                            |
|                   |     | Total Qualified to Physicians                  | 13,900 | 91.9         | 13,900                        | 10,777  | 1,595                   | 679                              | 2,274                          |                   | 13,051                     | 166                    | 683                        |
| 6.                |     | Derm Physicians Assistants                     | 1,002  | 6.6          | 1,002                         |   |                         |                                  |                                |                   |                            |                        |                            |
| 7.                |     | Derm Nurse Practitioners                       | 135    | 0.9          | 135                           |   |                         |                                  |                                |                   |                            |                        |                            |
| 8.                |     | Association of Military Dermatologists Members | 94     | 0.6          | 94                            |   |                         |                                  |                                |                   |                            |                        |                            |
|                   |     | Total Qualified Circulation                    | 15,131 | 100.0        | 15,131                        |   |                         |                                  |                                |                   |                            |                        |                            |
|                   |     | Percent  | 100.0  |              | 100.0                         |   |                         |                                  |                                |                   |                            |                        |                            |

| SOURCE ANALYSIS                               |                  |        |        |        |         |  |  |
|---|------------------|--------|--------|--------|---------|--|--|
|   | Qualified Within |        |        |        |         |  |  |
| Source  | 1 Year           | 2 Year | 3 Year | Total  | Percent |  |  |
| Total Direct Request From Recipient           | 2,449            | 4,183  | 1,579  | 8,211  | 54.3    |  |  |
| Written                                       | 758              | 838    | 308    | 1,904  | 12.6    |  |  |
| Telecommunication                             | 1,691            | 3,345  | 1,271  | 6,307  | 41.7    |  |  |
| Internet and Email                            |                  |        |        |        |         |  |  |
| Total Direct Request From Recipient's Company |                  |        |        |        |         |  |  |
| Written                                       |                  |        |        |        |         |  |  |
| Telecommunication                             |                  |        |        |        |         |  |  |
| Internet and Email                            |                  |        |        |        |         |  |  |
| Total Communication Other Than Request        | 15               |        |        | 15     | 0.1     |  |  |
| Written                                       | 15               |        |        | 15     | 0.1     |  |  |
| Telecommunication                             |                  |        |        |        |         |  |  |
| Internet and Email                            |                  |        |        |        |         |  |  |
| Membership Benefit                            |                  |        |        |        |         |  |  |
| Business Directories                          |                  |        |        |        |         |  |  |
| Lists   | 6,782            |        |        | 6,782  | 44.8    |  |  |
| Acquired Circulation                          |                  |        |        |        |         |  |  |
| Other Sources                                 | 123              |        |        | 123    | 0.8     |  |  |
| Total Qualified Subscriptions                 | 9,369            | 4,183  | 1,579  | 15,131 | 100.0   |  |  |
| Percent                                       | 61.9             | 27.6   | 10.4   | 100.0  |         |  |  |

| MAILING ADDRESS ANALYSIS                       |                 |         |  |  |  |  |
|--|-----------------|---------|--|--|--|--|
|  | Qualified       |         |  |  |  |  |
|  | Nonpaid - Print | Percent |  |  |  |  |
| Individual by Name and Title and/or Occupation | 15,131          | 100.0   |  |  |  |  |
| Individual by Name Only                        |                 |         |  |  |  |  |
| Title or Occupation Only                       |                 |         |  |  |  |  |
| Company Name Only                              |                 |         |  |  |  |  |
| Multicopy Same Addressee                       |                 |         |  |  |  |  |
| Total Qualified Subscriptions                  | 15,131          | 100.0   |  |  |  |  |
| Total Qualified Circulation                    | 15,131          | 100.0   |  |  |  |  |

| Qualified<br>Nonpaid - Print |
|------------------------------|
| 171                          |
| 315                          |
| 88                           |
| 2,053                        |
| 295                          |
| 238                          |
| 23                           |
| 71                           |
| 1,217                        |
| 385                          |
| 69                           |
| 587                          |
| 182                          |
| 110                          |
| 111                          |
| 146                          |
| 250                          |
| 38                           |
| 343                          |
| 503                          |
| 421                          |
| 309                          |
| 82                           |
| 259                          |
| 46                           |
| 67                           |
| 78                           |
| 80                           |
| 400                          |
| 52                           |
| 1,174                        |
| 519                          |
| 21                           |
| 476                          |
| 103                          |
| 190                          |
| 615                          |
| 85                           |
| 187                          |
| 40                           |
| 259                          |
| 1,133                        |
| 159                          |
| 55                           |
| 378                          |
| 305                          |
| 45                           |
| 290                          |
| 18                           |
| 15,041                       |
| 22                           |
| 68                           |
| 90                           |
|                              |
|                              |
| 15,131                       |
|                              |
| 15,131                       |
|                              |
|                              |
|                              |
|                              |
|                              |
|                              |
|                              |
|                              |

| CHANNEL PROFILES                          |                     |         |                    |  |  |  |  |  |
|---|---------------------|---------|--------------------|--|--|--|--|--|
| WEBSITE ACTIVITY - www.mdedge/dermatology |                     |         |                    |  |  |  |  |  |
| Month                                     | Page<br>Impressions | Visits  | Unique<br>Browsers |  |  |  |  |  |
| February                                  | 199,205             | 143,708 | 124,572            |  |  |  |  |  |
| March                                     | 225,628             | 162,400 | 141,639            |  |  |  |  |  |
| April                                     | 209,311             | 152,786 | 134,423            |  |  |  |  |  |
| Мау                                       | 151,068             | 111,544 | 101,110            |  |  |  |  |  |
| June                                      | 199,999             | 153,557 | 133,342            |  |  |  |  |  |
| July                                      | 178,266             | 132,357 | 118,190            |  |  |  |  |  |

#### NOTES

#### **Definition of Recipient Qualification:**

Qualified Recipients are physicians and residents specializing in Dermatology, Dermatopathology, Dermatologic Surgery, Pediatric Dermatology, or Procedural Dermatology; dermatologic nurse practitioners and physician assistants; and members of the Association of Military Dermatologists.

Rounding %: Due to rounding, percentages may not always add up to 100%.

Lists: Represent copies served to subscribers obtained from American Medical Association, American Osteopathic Association, American Academy of Physician Assistants, and Association of Military Dermatologists.

Other Sources: Represent copies served to subscribers obtained from MMS Nurse Practitioners.

Analyzed Issue: The information in Business Analysis; Source Analysis; Mailing Address Analysis; and Geographic Analysis is from an analysis of the July issue.

Total Average Gross Contacts Include : Qualified Circulation and Unique Browsers.

Website Data Source: Adobe Analytics.

Website Domains: Domains included in website traffic: www.mdedge.com/dermatology .

Unique Browsers: This site uses the cookie-based measurement method to count unique browsers. If cookies are not accepted, then the IP address & user-agent in combination method is used to measure unique browsers.

Page Impressions: The combination of one or more files presented to a browser as a single document as a result of a single request received by the server, recorded as late as possible in the process of delivery of the content to the user's browser. One request by a browser should result in one page impression reported.

Visits: A series of interactions with a site by a unique browser or user (if registration-based or a panel participant) without 30 minutes of inactivity.

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Alliance for Audited Media's Bylaws and Rules.

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